## GENERAL CONDITIONS OF SALE OF ARBOR TRADING LTD

### INTERPRETATION

- The definitions and rules of interpretation in this condition apply in these
  - Buyer: the person, firm or company who purchases the Goods from the Company or the Buyer's agent
  - Company: Arbor Trading Ltd, its agents and sub contractors
  - **Contract:** any contract between the Company and the Buyer for the sale and purchase of the Goods, incorporating these conditions.
  - Delivery Point: the place where delivery of the Goods is to take place under
  - Goods: any goods agreed in the Contract to be supplied to the Buyer by the Company (including any part or parts of them).
- A reference to a particular law is a reference to it as it is in force for the time being taking account of any amendment, extension, application or re-enactment and includes any subordinate legislation for the time being in force made under it.
- Condition headings do not affect the interpretation of these conditions

## APPLICATION OF TERMS

- Subject to any variation under condition 2.2 the Contract shall be on these conditions to the exclusion of all other terms and conditions (including any terms or conditions which the Buyer purports to apply under any purchase order, confirmation of order, specification or other document). No terms or conditions endorsed on, delivered with or contained in the Buyer's purchase order, confirmation of order, specification or other document shall form part of the Contract simply as a result of such document being referred to in the Contract.
- These conditions apply to all the Company's sales and any variation to these conditions and any representations about the Goods shall have no effect unless expressly agreed in writing. The Buyer acknowledges that it has not relied on faily statement, promise or representation made or given by or on behalf of the Company which is not set out in the Contract. Nothing in this condition shall exclude or limit the Company's liability for fraudulent misrepresentation.
- Each order or acceptance of a quotation for Goods by the Buyer from the Company shall be deemed to be an offer by the Buyer to buy Goods subject to these 2.3
- No order placed by the Buyer shall be deemed to be accepted by the Company until acknowledgement of order is issued by the Company or if earlier the Company delivers the Goods to the Buver
- The Buyer shall ensure that the terms of its order and any applicable specification ire complete and accurate.
- A tender or quotation of the Company is an invitation or an order subject to these conditions. No contract will result until the Company has confirmed its acceptance of the order in writing.

- The quantity and description of the Goods shall be as set out in the Company's quotation or acknowledgement of order.
- The Company will be responsible only for the manufacture and delivery of goods in dance with the Buyer's specification(s) or other particulars provided for in the
- All drawings, descriptive matter, specifications and advertising issued by the 3.3 Company and any descriptions or illustrations contained in the Company's catalogues or brochures are issued or published for the sole purpose of giving an approximate idea of the Goods described in them.
- Where the Buyer specifies that materials or components are to be obtained from a particular supplier or source the Company shall not accept liability for defects in such materials or components no shall it be responsible for any delay occasioned by compliance with the Buver's instructions in this regard:
  - (a) Where the Buyer specifies a design or method of manufacture not recommended by the Company, the Company cannot be held liable if the goods are not fit for their intended purpose
  - Where the Buyer specifies that the goods shall be of a certain colour the Company shall not be responsible for slight colour variations.
- The Company will not be liable for any costs or charges in respect of modifications or alterations performed by the Buyer to goods supplied under contract unless such modifications or alterations and an estimate of the costs thereof have been agreed and confirmed in writing by the Company before the work is put in hand.

- Unless otherwise agreed in writing by the Company, delivery of the Goods shall take place at the Company's place of business. 4.1
- The Buyer shall take delivery of the Goods within seven days of the Company giving it notice that the Goods are ready for delivery. 4.2
- Any dates specified by the Company for delivery of the Goods are intended to be an estimate and time for delivery shall not be made of the essence by notice. If no dates are so specified, delivery shall be within a reasonable time.
- Subject to the other provisions of these conditions the Company shall not be liable for any direct, indirect or consequential loss (all three of which terms include, without limitation, pure economic loss, loss of profits, loss of business, depletion of goodwill and similar loss), costs, damages, charges or expenses caused directly or indirectly by any delay in the delivery of the Goods (even if caused by the Company's negligence), nor shall any delay entitle the Buyer to terminate or rescind the Contract.
- If for any reason the Buyer fails to accept delivery of any of the Goods when they are ready for delivery, or the Company is unable to deliver the Goods on time because the Buyer has not provided appropriate instructions, documents, licences or authorisations
  - (a) risk in the Goods shall pass to the Buyer (including for loss or damage caused by the Company's negligence);
  - (b) the Goods shall be deemed to have been delivered; and
  - (c) the Company may store the Goods until delivery, whereupon the Buyer shall be liable for all related costs and expenses (including, without limitation, storage and insurance).
- The Buyer shall promptly unload goods when tendered at the delivery point to which clear access shall be made available by the Buyer. The Company shall not be liable for any damage to goods sold on 'delivered' terms and after the same have ceased to rest at the delivery point. Prior notice must be given of the Buyer's intention to collect
- The Company may deliver the Goods by separate instalments. Each separate stalment shall be invoiced and paid for in accordance with the provisions of the
- Each instalment shall be a separate Contract and no cancellation or termination of any one Contract relating to an instalment shall entitle the Buyer to repudiate or cancel any other Contract or instalment.

## 5. NON-DELIVERY OR DAMAGE

- The quantity of any consignment of Goods as recorded by the Company on despatch from the Company's place of business shall be conclusive evidence of the quantity received by the Buyer on delivery unless the Buyer can provide conclusive vidence proving the contrary
- 5.2 The Company shall not be liable for any non-delivery of Goods (even if caused by the Company's negligence) unless the Buyer gives written notice to the Company of the non-delivery within three days of the date when the Goods would in the ordinary course of events have been received.
- 5.3 Any liability of the Company for non-delivery of the Goods shall be limited to eplacing the Goods within a reasonable time or issuing a credit note at the pro rata Contract rate against any invoice raised for such Goods.
- 5.4 In the event of any goods being delivered in a damaged condition the Buyer shall notify the carrier and the Company within three days of receipt and shall indicate on the delivery sheet specific details of damage to container or contents. In the event of any shortage of delivery of delivery the Buyer shall notify the carrier and the Company with full details within three days of receipt.
- 5.5 The liability of the Company for damaged goods shall extend only to repairing or exchanging the same. Subject to the other provisions of these conditions the Company shall not be liable for any direct, indirect or consequential loss (all three of which terms include, without limitation, pure economic loss, loss of profits, loss of business, depletion of goodwill and similar loss), costs, damages, charges or expenses caused directly or indirectly by the supply of faulty goods (even if caused by the Company's negligence), nor shall the supply of such goods entitle the Buyer to terminate or preside the Contract. to terminate or rescind the Contract.

## RISK/TITLE

- 6.1 The Goods are at the risk of the Buyer from the time of delivery
  - Ownership of the Goods shall not pass to the Buyer until the Company has received in full (in cash or cleared funds) all sums due to it in respect of:
    - (a) the Goods; and
    - (b) all other sums which are or which become due to the Company from the Buyer on any account.
- 6.2 Until ownership of the Goods has passed to the Buyer, the Buyer shall:
  - (c) hold the Goods on a fiduciary basis as the Company's bailee;
  - (d) store the Goods (at no cost to the Company) separately from all other goods of the Buyer or any third party in such a way that they remain readily identifiable as the Company's property;
  - (e) not destroy, deface or obscure any identifying mark or packaging on or relating to the Goods; and
  - (f) maintain the Goods in satisfactory condition and keep them insured on the Company's behalf for their full price against all risks to the reasonable satisfaction of the Company. On request the Buyer shall produce the policy of insurance to the Company.
  - (g) permit the Company to enter into the premises of the Buyer for the purpose of repossessing the Goods.
- 6.3 The Buyer may resell the Goods before ownership has passed to it solely on the following conditions:
  - (a) any sale shall be effected in the ordinary course of the Buyer's business at
  - (b) any such sale shall be a sale of the Company's property on the Buyer's own behalf and the Buyer shall deal as principal when making such a sale.
  - (c) The Buyer shall hold the proceeds of such re-sale on trust for the Company and shall pay the said proceeds into a separate bank account specifically designated as being a Trust Account and shall hold the said proceeds or behalf of the Company until such time as payment for the goods is made in full to the Company
- 6.4 The Buyer's right to possession of the Goods shall terminate immediately if:
  - (a) the Buyer has a bankruptey order made against it or makes an arrangement or composition with his creditors, or otherwise takes the benefit of any statutory provision for the time being in force for the relief of insolvent debtors, or (being a body corporate) convenes a meeting of creditors (whether formal or informal), or enters into liquidation (whether voluntary or compulsory) except a solvent voluntary liquidation for the purpose only of reconstruction or amalgamation, or has a receiver and/or manager. of reconstruction or amalgamation, or has a receiver and/or manager, administrator or administrator receiver appointed of its undertaking or any part thereof, or documents are filed with the court for the appointment of an administrator of the Buyer or notice of intention to appoint an administrator is given by the Buyer or its directors or by a qualifying floating charge holder (as defined in paragraph 14 of Schedule B1 to the Insolvency Act 1986), or a resolution is passed or a petition presented to any court for the winding-up of the Buyer or for the granting of an administration order in respect of the Buyer, or any proceedings are commenced relating to the insolvency or possible insolvency of the Buyer, or
  - (b) the Buyer suffers or allows any execution, whether legal or equitable, to be levied on his/its property or obtained against him/it, or fails to observe or perform any of his/its obligations under the Contract or any other contract between the Company and the Buyer, or is unable to pay its debts within the meaning of section 123 of the Insolvency Act 1986 or the Buyer ceases to trade; or
  - (c) the Buyer encumbers or in any way charges any of the Goods
- 6.5 The Company shall be entitled to recover payment for the Goods notwithstanding that ownership of any of the Goods has not passed from the Company.
- 6.6 The Buyer grants the Company, its agents and employees an irrevocable licence at any time to enter any premises where the Goods are or may be stored in order to inspect them, or, where the Buyer's right to possession has terminated, to recover
- Where the Company is unable to determine whether any Goods are the good respect of which the Buyer's right to possession has terminated, the Buyer shall be deemed to have sold all goods of the kind sold by the Company to the Buyer in the order in which they were invoiced to the Buyer.
- 6.8 On termination of the Contract, howsoever caused, the Company's (but not the Buyer's) rights contained in this condition 6 shall remain in effect.

- 7.1 Unless otherwise agreed by the Company in writing, the price for the Goods shall be the price set out in the Company's price list published on the date of delivery or deemed delivery
- 7.2 The price for the Goods shall be exclusive of any value added tax and all costs charges in relation to packaging, loading, unloading, carriage and insurance, all of which amounts the Buyer shall pay in addition when it is due to pay for the Goods.
- 7.3 The prices quoted are subject to variation for increased cost between the date of the quotation and the date of delivery, including currency variation where appropriate

### PAYMENT

- 8.1 Subject to condition 8.4, payment of the price for the Goods is due in pounds sterling on the last working day of the month following the month in which the Goods are delivered or deemed to be delivered.
- Time for payment shall be of the essence.
  - No payment shall be deemed to have been received until the Company has received cleared funds.
- All payments payable to the Company under the Contract shall become due immediately on its termination despite any other provision.
- The Buyer shall make all payments due under the Contract in full without any deduction whether by way of set-off, counterclaim, discount, abatement or otherwise unless the Buyer has a valid court order requiring an amount equal to such deduction to be paid by the Company to the Buyer.
- If the Buyer fails to pay the Company any sum due pursuant to the Contract, the Buyer shall be liable to pay interest to the Company on such sum from the due date for payment at the annual rate of two percent above the base lending rate from time to time of Barclays Bank ple, accruing on a daily basis until payment is made, whether before or after any judgment. The Company reserves the right to claim interest under the Late Payment of Commercial Debts (Interest) Act 1998.

## LIMITATION OF LIABILITY

- Subject to condition 4 and condition 5, the following provisions set out the entire financial liability of the Company (including any liability for the acts or omissions of its employees, agents and sub-contractors) to the Buyer in respect
  - (a) any breach of these conditions;
  - (b) any use made or resale by the Buyer of any of the Goods, or of any product incorporating any of the Goods; and
  - (c) any representation, statement or tortious act or omission including negligence arising under or in connection with the Contract.
  - All warranties, conditions and other terms implied by statute or common la (save for the conditions implied by section 12 of the Sale of Goods Act 197 are, to the fullest extent permitted by law, excluded from the Contract.
  - Subject to condition 9.2:
    - (a) the Company's total liability in contract, tort (including negligence or breach of statutory duty), misrepresentation, restitution or otherwise, arising in connection with the performance or contemplated performance of the Contract shall be limited to the Contract price; and
    - (b) the Company shall not be liable to the Buyer for loss of profit or loss of business in each case whether direct, indirect or consequential, or any claims for consequential compensation whatsoever (howsoever caused) which arise out of or in connection with the Contract.

# ASSIGNMENT

- The Company may assign the Contract or any part of it to any person, firm or
- The Buyer shall not be entitled to assign the Contract or any part of it without

# FORCE MAJEURE

The Company reserves the right to defer the date of delivery or to cancel the Contract or reduce the volume of the Goods ordered by the Buyer (without liability to the Buyer) if it is prevented from or delayed in the carrying on of its business due to circumstances beyond the reasonable control of the Company business due to circumstances beyond the reasonable control of the Company including, without limitation, acts of God, governmental actions, war or national emergency, acts of terrorism, protests, riot, civil commotion, fire, explosion, flood, epidemic, lock-outs, strikes or other labour disputes (whether or not relating to either party workforce), or restraints or delays affecting carriers or inability or delay in obtaining supplies of adequate or suitable protection.

# COMMUNICATIONS

- All communications between the parties about the Contract shall be in writing and delivered by hand or sent by pre-paid first class post:
  - (a) (in case of communications to the Company) to its registered office such changed address as shall be notified to the Buyer by such changed Company; or
  - (b) (in the case of the communications to the Buyer) to the registered office of the addressee (if it is a company) or (in any other case) to any address of the Buyer set out in any document which forms part of the Contract or such other address as shall be notified to the Company by the Buyer.
- Communications shall be deemed to have been received:
  - (a) if sent by pre-paid first class post, two days (excluding Saturdays, Sundays and bank and public holidays) after posting (exclusive of the day of posting);
  - (b) if delivered by hand, on the day of delivery LAW AND JURISDICTION

This Contract and any dispute or claim arising out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims) shall be governed by and construed in accordance with English law, and the parties submit to the exclusive jurisdiction of the English courts. Disputes within the jurisdiction of the English County Courts shall be heard in Chelmsford County Court.

- Each right or remedy of the Company under the Contract is without prejudice to any other right or remedy of the Company whether under the Contract or
- If any provision of the Contract is found by any court, tribunal or administrative body of competent jurisdiction to be wholly or partly illegal, invalid, void, voidable, unenforceable or unreasonable it shall to the extent of such illegality, invalidity, voidness, voidability, unenforceability or unreasonableness be deemed severable and the remaining provisions of the Contract and the remainder of such provision shall continue in full force and
- 14.3 Failure or delay by the Company in enforcing or partially enforcing any provision of the Contract shall not be construed as a waiver of any of its rights under the Contract
- Any waiver by the Company of any breach of, or any default under, any provision of the Contract by the Buyer shall not be deemed a waiver of any subsequent breach or default and shall in no way affect the other terms of the 14.4
- The parties to the Contract do not intend that any term of the Contract shall be enforceable by virtue of the Contracts (Rights of Third Parties) Act 1999 by any person that is not a party to it. 14.5